



# **UNIVERSAL LOGISTICS**

EXPRESS CARGO SERVICES

- BUSINESS PROFILE -

# PROPOSAL INDEX

ULS



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# ABOUT US

ULS



ULS (Universal Logistics Services) was established in 2005, with a setup of an Office at Dehradun (Uttarakhand). Became one of the largest Logistics Service provider for the Telecom/D2H & Electronics Industry in Uttarakhand.

Today, We are pleased to introduce ourselves as one of the leading and fast growing Cargo, Logistics and Warehousing Company in **Uttarakhand** and **West UP**. We have our own strong network for operations spread throughout The Uttarakhand and West UP topology. In our pursuit for excellence and our endeavor to provide better and economical services to our esteemed clients we are backed by:

35 Self Offices

Over 350 Destinations (WEST UP)

OVER 220 Destinations (UTTARAKHAND)

Over 400 delivery persons

We have a strong own network for Cargo, Logistics, Warehousing and 3PL services in **Uttarakhand and West UP**.



As we have already entered the 21<sup>st</sup> century, we may not be able to afford listening to words like **Sorry, Misrouting, Confusion, Late deliveries, Loss of packet, No-response, No feedback** etc. from any cargo company.

As a discipline of our parent organization, we are committed to render **Class 1 Services** to all our patronage.

We believe the success of our company can be attributed to the way we approach this business. We strictly follow the principle that all our manpower should be our direct employees and not on contractual/casual basis. They are carefully selected and properly trained in accordance with the changing transportation needs of our esteemed clients.

Please note\*\* **Universal Logistics** is a *SISTER CONCERN* of **Universal Express Logistics & Cargo Services**

The logo for ULS, consisting of the letters 'ULS' in a bold, stylized font.

Our Company's Director **Mr. Rajesh Aggarwal** has been a source of positive Motivation for us.

Who started his career in the field of Logistics from the **very basic position of Delivery In-charge at a local courier company in 1991**, following which he joined DHL as Delivery Supervisor and escalated to the position of Account Assistant there, Then he choose to join a start-up by the name of **BLAZE FLASH in year 2001 as Assistant Manager Roorkee** and by the end of his tenure at this company **in 2010** he rose to the position of **NORTH ZONE HEAD**.

From here he decided to follow his dreams and chose to completely put in his efforts to catalyse & escalate the progress of his own Company.

**UNIVERSAL LOGISTICS** which was founded in 2005 by Mr. Ashok Aggarwal and Mr. Rajesh Aggarwal Joined him in 2010 and through his futuristic Vision We today stand as a Reliable name in the Logistics Industry for U.P. WEST & UTTARAKHAND ZONE providing our un-matched quality services to many Esteemed Clients of ours.



**Rajesh Kumar Aggarwal**  
Director

# OUR CLIENTS



ISH MEDICOS



ULS



TVS LOGISTICS  
SERVICES LIMITED



**Topwise**

TopWise Communication Co.,Ltd.



..... AND A FEW MORE OF OUR ESTEEMED CLIENTS

- BUSINESS PROFILE -



# LOGISTIC SERVICES



We have been already providing our services to many esteemed clients with outstanding feedback reports from them..

**In terms of LOGISTICS :** **BOTH THE FORWARD AND REVERSE PICKUPS FACILITY** are provided by us presently to our clients and we have received appreciation for providing our seamless services to them regularly & this is **without any space** for **Delayed Services** or **Inaccurate Services**

- **Distribution of LEDs, Mobiles, A.C., Consumer Durables** for many Esteemed Clients
- **Transportation FTL & Dedicated Vehicles**
- **SIM /RCV/ POP Distribution to Telecom Channel Partners**
- **Courier Distribution through CSO Android APP**
- **Bulk Distribution**

# OUR ACCOLADES



Continuously Over the past 10 years we have been handling logistics operations for all the Big Players in Communication Industry, and as per their most primary requirements to reach to most interior destinations we expanded our network very widely to suit our client's needs.

**All Thanks to our client's from Tele-communication Industry, Today We are proud to make a statement that : “We hold outstanding capabilities and expertise like none other in handling the shipments with tight TAT and have access to most interior locations in Uttarakhand and UP West”**

**Over the past 10 years we have receiver MULTIPLE AWARDS / RECOGNITION from our Clients** which reflects our efficient and reliable Working Capabilities when we talk about handling complex tasks related to Logistics operations in typical topological areas like UTTARAKHAND & widespread locations in U.P. WEST



# CERTIFICATE of APPRECIATION from AIRTEL

ULS



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# RECOGNITION from AIRTEL

ULS



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# CERTIFICATE of APPRECIATION from VODAFONE

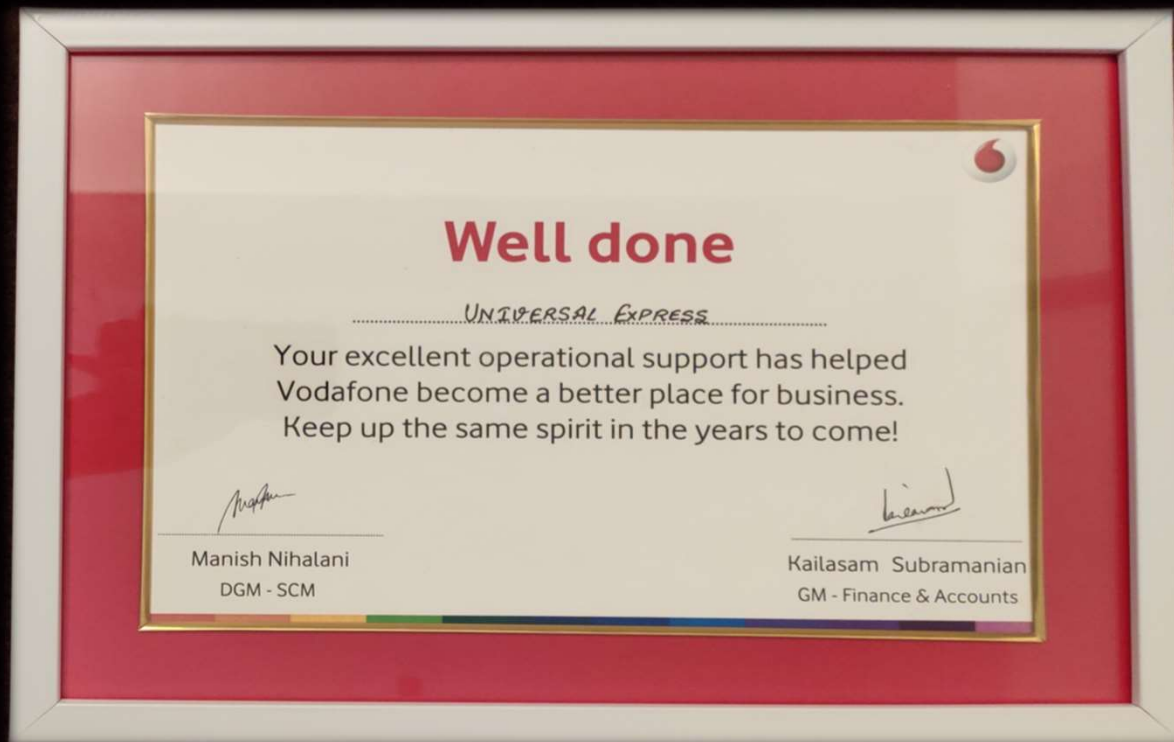
ULS



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# RECOGNITION from VODAFONE

ULS



# RECOGNITION of Outstanding Logistics Services from LAVA

ULS





# TRANSPORT EXCELLENCE AWARD from TVS Logistics

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# OUR SERVICES

ULS



- We are providing distribution of **LEDs, Mobiles, A.C., Consumer Durables** for many Esteemed Clients with 100% satisfaction TRANSPORTING their Elite/ Handle with care material.
- We are doing **SIM/ RCV /POP** distribution to **Telecom Channel Partners**.
- Providing Services to Airtel, Vodafone, Idea & Jio.
- Providing services in 220 unique locations in Uttarakhand.
- Providing services in 350 unique locations in U.P. WEST.
- Per Month approximately 25000 shipments deliveries to channel partners.
- We provide flexible Model of services for COD, To-Pay feature.
- Handling Warehousing Services for our Various Esteemed Clients

Our ACTIVE DESTINATIONS list follows :

- BUSINESS PROFILE -



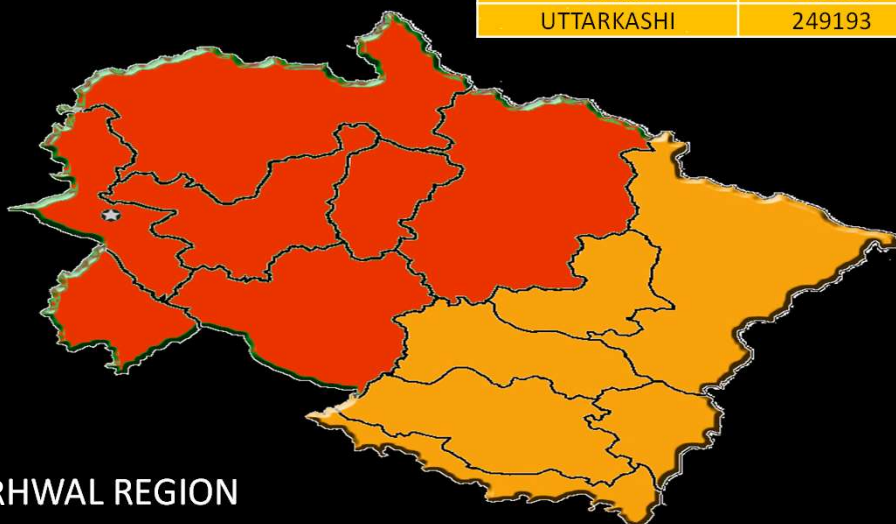


# GARHWAL REGION

ULS



NORMAL DESTINATION	PINCODE	TAT	ODA DESTINATION	PINCODE	TAT	ON DEMAND DESTINATION	PINCODE	TAT
DEHRADUN	248001	24 Hrs	BHAGWANPUR	247661	24-48 Hrs	CHAKRATA	248123	48-72 Hrs
HARIDWAR	249401	24 Hrs	CHAMOLI	246424	24-48 Hrs	CHAUBATTAKHAL	247667	48-72 Hrs
MUSSOORIE	248179	24 Hrs	GAUCHER	246429	24-48 Hrs	CHINYALISAUR	249196	48-72 Hrs
RISHIKESH	249201	24 Hrs	GOPESHWAR	246401	24-48 Hrs	DEVPRAYAG	249301	48-72 Hrs
ROORKEE	247667	24 Hrs	KOTDWAR	246149	24-48 Hrs	DHANAULTI	249180	48-72 Hrs
VIKASNAGAR	248198	24 Hrs	LAKSAR	247663	24-48 Hrs	DUGGADA	249161	48-72 Hrs
			RUDRAPRAYAG	246171	24-48 Hrs	DUNDA	249151	48-72 Hrs
			SRINAGAR	246174	24-48 Hrs	GAIRSAIN	246428	48-72 Hrs
			TEHRI	249001	24-48 Hrs	GHANSALI	249155	48-72 Hrs
			UTTARKASHI	249193	24-48 Hrs	JAKHNIDHAR	249123	48-72 Hrs
						JAKHOLI	246141	48-72 Hrs
						JOSHIMATH	246443	48-72 Hrs
						KALAGARH	246142	48-72 Hrs
						KARNPRAYAG	246444	48-72 Hrs
						KHIRSU	246147	48-72 Hrs
						LANSDOWN	246155	48-72 Hrs
						NARENDRANAGAR	249175	48-72 Hrs
						PAURI	246001	48-72 Hrs
						PAUROLA	249185	48-72 Hrs
						POKHRI	249146	48-72 Hrs
						SATPULI	246172	48-72 Hrs
						THALISAIN	246285	48-72 Hrs
						THARALI	246481	48-72 Hrs
						UKHIMATH	246469	48-72 Hrs



- GARHWAL REGION
- KUMAON REGION

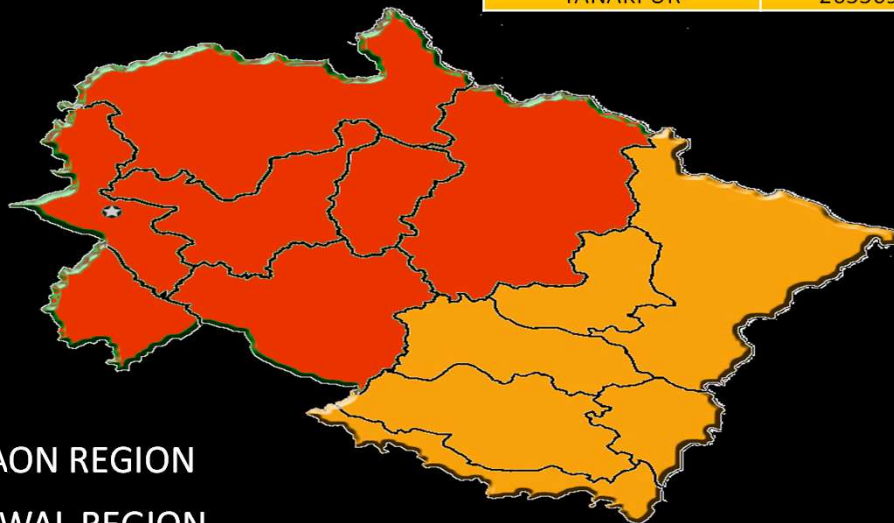
- BUSINESS PROFILE -

# KUMAON REGION

ULS



NORMAL DESTINATION	PINCODE	TAT	ODA DESTINATION	PINCODE	TAT	ON DEMAND DESTINATION	PINCODE	TAT
HALDWANI	263139	24-48 Hrs	ALMORA	263601	48-72 Hrs	BAGESHWAR	263642	72-96 Hrs
BAZPUR	262401	24-48 Hrs	BHEEMTAL	263136	48-72 Hrs	BERINAG	262531	72-96 Hrs
JASPUR	246275	24-48 Hrs	CHAMPAWAT	262523	48-72 Hrs	BETALGHAT	263134	72-96 Hrs
KASHIPUR	244713	24-48 Hrs	GADARPUR	263153	48-72 Hrs	BHAGWALIPOKHAR	263621	72-96 Hrs
KATHGODAM	263126	24-48 Hrs	KHATIMA	262308	48-72 Hrs	BHANOLI	263687	72-96 Hrs
KICCHA	263148	24-48 Hrs	NAINITAL	263001	48-72 Hrs	BHATROJKHAN	263646	72-96 Hrs
LALKUWA	262402	24-48 Hrs	PITHORAGARH	262501	48-72 Hrs	BHIKYASAIN	263667	72-96 Hrs
RAMNAGAR	247667	24-48 Hrs	RANIKHET	263645	48-72 Hrs	CHAUKHUTIYA	263656	72-96 Hrs
RUDRAPUR	248197	24-48 Hrs	SITARGANJ	262405	48-72 Hrs	DHARI	263136	72-96 Hrs
			TANAKPUR	263309	48-72 Hrs	DHUMAKOT	246277	72-96 Hrs



KUMAON REGION



GARHWAL REGION

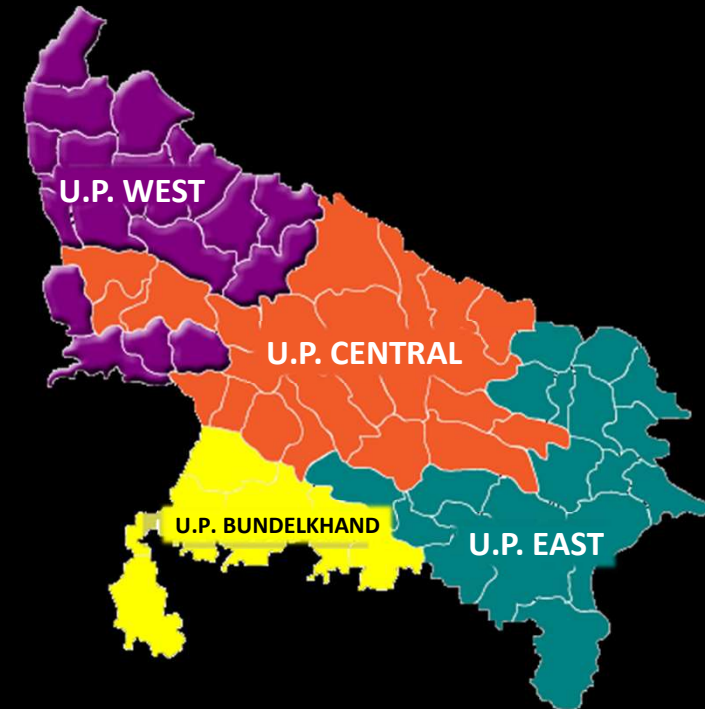
- BUSINESS PROFILE -

# U.P. WEST REGION

ULS



DELIVERY ZONE	TOWN	NORMAL	ODA	TAT
AGRA	AGRA	-	-	24 HRS
	BARAHAN	NORMAL	ODA	24 TO 48 HRS
	PINNAHAT	NORMAL	ODA	24 TO 48 HRS
	EITMADPUR	-	ODA	24 TO 48 HRS
	TUNDLA	-	ODA	24 TO 48 HRS
	SHAMSHABAD	-	ODA	24 TO 48 HRS
	SADABAD	-	ODA	24 HRS
ALIGARH	ALIGARH	-	-	24 HRS
	SAHAPU	-	ODA	24 TO 48 HRS
	SASNI	NORMAL	ODA	24 TO 48 HRS
	CHHARRA	-	ODA	24 TO 48 HRS
	KHURJA	-	ODA	24 HRS
	JATTARI	-	ODA	24 TO 48 HRS
	ATRAULI	-	ODA	24 TO 48 HRS
	JEWAR	-	ODA	24 TO 48 HRS
	GABHANA	-	-	24 HRS
AURAIYA	AURAIYA	NORMAL	ODA	24 TO 48 HRS
	BIDHUNA	-	ODA	48 HRS
	DIBIYAPUR	-	ODA	48 HRS

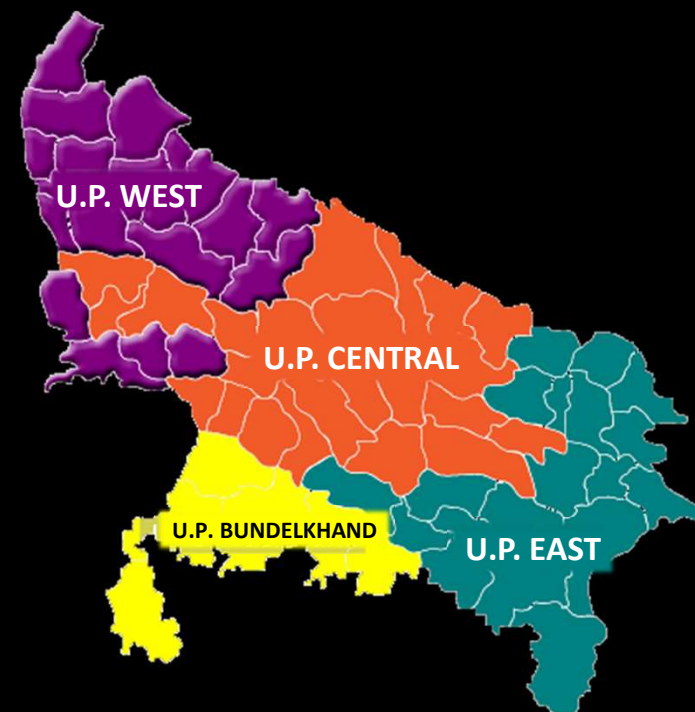


# U.P. WEST REGION

ULS



DELIVERY ZONE	TOWN	NORMAL	ODA	TAT
BARIELY	BAREILLEY	-	-	24 HRS
	DHAURA TANDA	-	ODA	24 TO 48 HRS
	BISALPUR	NORMAL	ODA	24 HRS
	AONLA	-	ODA	24 TO 48 HRS
	DATAGANJ	-	ODA	24 TO 48 HRS
	FARIDPUR	-	ODA	24 TO 48 HRS
	AMRAIYA	-	ODA	24 TO 48 HRS
	FATEHGANJ	-	ODA	24 TO 48 HRS
	BISALI	-	ODA	24 TO 48 HRS
	PILIBHIT	-	ODA	24 HRS
	BUDAUN	-	ODA	24 HRS
BIJNOR	BIJNOR	-	-	24 HRS
	NAGINA	-	ODA	24 TO 48 HRS
	NAJIBABAD	NORMAL	ODA	24 HRS
	DHAMPUR	-	ODA	24 HRS
	NOORPUR	-	ODA	24 TO 48 HRS
	CHANDPUR	-	ODA	24 TO 48 HRS



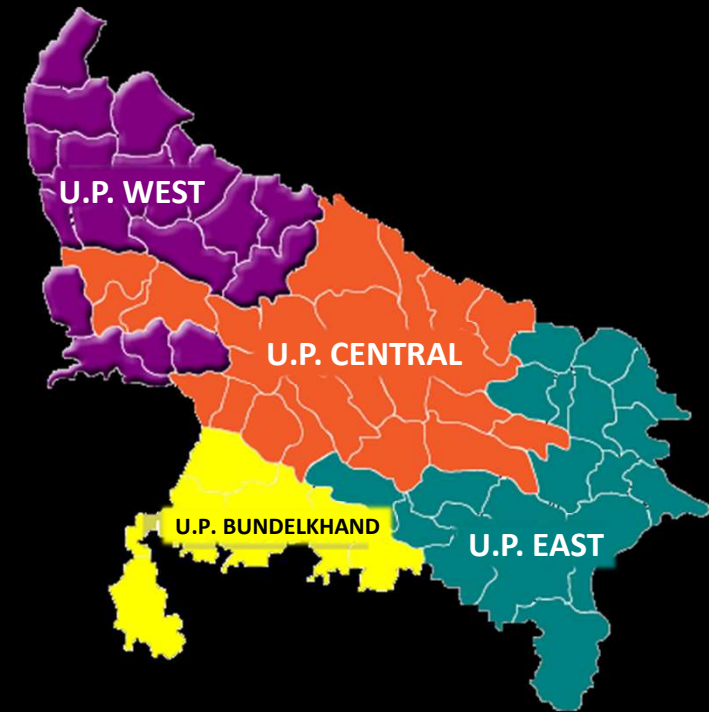
- BUSINESS PROFILE -

# U.P. WEST REGION

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DELIVERY ZONE	TOWN	NORMAL	ODA	TAT
BULANDSHEHAR	BULANDSHEHAR	NORMAL	-	24 HRS
	DANKAUR	-	ODA	24 TO 48 HRS
	SHIKARPUR	-	ODA	24 TO 48 HRS
	RABUPURA	-	ODA	24 TO 48 HRS
	SIKANDRABAD	NORMAL	-	24 HRS
ETAH	ETAH	NORMAL	-	24 HRS
	SIDHPURA	-	ODA	24 TO 48 HRS
	KASGANJ	-	ODA	24 HRS
	GANJDUNDWARA	-	ODA	24 TO 48 HRS
	JALESAR	-	ODA	24 TO 48 HRS
	SIKANDRA RAO	-	ODA	24 TO 48 HRS
ETAWAH	ETAWAH	NORMAL	-	24 HRS
	EKDIL	-	ODA	24 TO 48 HRS
	BAKEWAR	-	ODA	24 TO 48 HRS
	BHARTHANA	-	ODA	24 TO 48 HRS
FIROZABAD	FIROZABAD	NORMAL	-	24 HRS
	SHIKOHABAD	-	ODA	24 HRS
	KHERGARH	-	ODA	24 TO 48 HRS
	SIRSAGANJ	-	ODA	24 TO 48 HRS



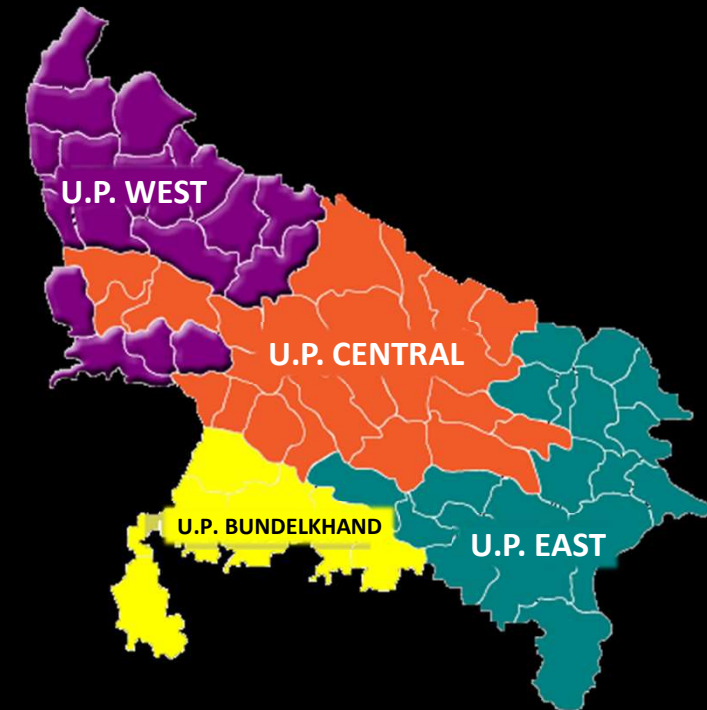
- BUSINESS PROFILE -

# U.P. WEST REGION

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DELIVERY ZONE	TOWN	NORMAL	ODA	TAT
MAINPURI	MAINPURI	NORMAL	-	24 HRS
	BARNAHAL	-	ODA	24 TO 48 HRS
	KARHAL	-	ODA	24 TO 48 HRS
	KURAOLI	-	ODA	48 HRS
	SAIFAI	-	ODA	24 TO 48 HRS
MEERUT	MEERUT	NORMAL	-	24 HRS
	PARIKSHITGARH	-	ODA	24 TO 48 HRS
	PILKHUWA	-	ODA	24 HRS
	MAWANA	-	ODA	24 TO 48 HRS
	BARAUT	-	ODA	24 HRS
	MURADNAGAR	NORMAL	-	24 HRS
	DAURALA	-	ODA	24 TO 48 HRS
	BAGHPAT	-	ODA	24 HRS
	KITHORE	-	ODA	24 TO 48 HRS
	HASTINAPUR	-	ODA	24 TO 48 HRS
	SIWAL KHAS	-	ODA	24 TO 48 HRS
	HAPUR	-	ODA	24 HRS
	MODINAGAR	NORMAL	-	24 HRS



- BUSINESS PROFILE -

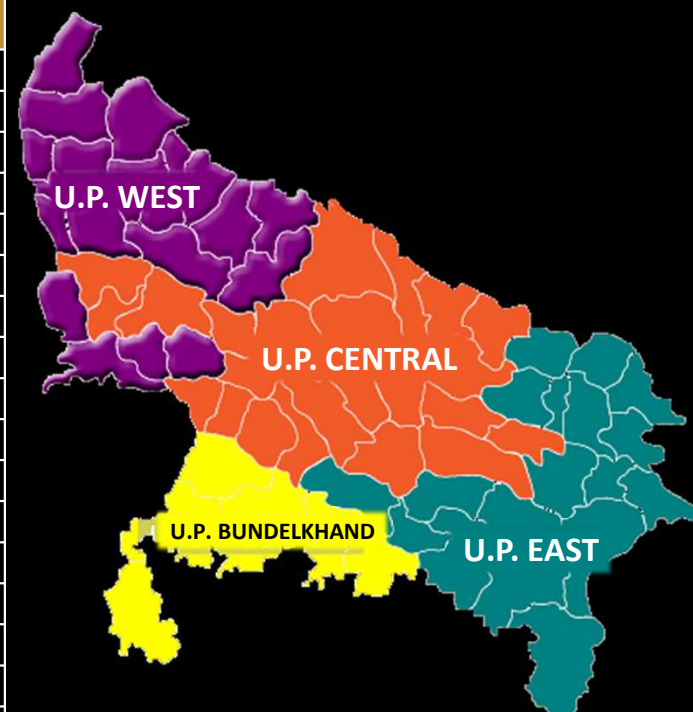


# U.P. WEST REGION

ULS



DELIVERY ZONE	TOWN	NORMAL	ODA	TAT
MATHURA	MATHURA	NORMAL	-	24 HRS
	VRINDAVAN	-	ODA	24 TO 48 HRS
	KOSI KALAN	-	ODA	24 TO 48 HRS
	GOVERDHAN	-	ODA	24 TO 48 HRS
	BARSAHA	-	ODA	24 TO 48 HRS
MORADABAD	MORADABAD	NORMAL	-	24 HRS
	DHANAURA	-	ODA	24 TO 48 HRS
	THAKURDWARA	-	ODA	24 TO 48 HRS
	AMROHA	-	ODA	24 TO 48 HRS
	RAMPUR	-	ODA	24 HRS
	HASANPUR	-	ODA	24 TO 48 HRS
	SAMBHAL	-	ODA	24 TO 48 HRS
	GAJRAULA	-	ODA	24 HRS
	BAHJOI	-	ODA	24 TO 48 HRS
	CHANDAUSI	-	ODA	24 HRS
	SHAMLI	NORMAL	-	24 HRS
SHAMLI	BUDHANA	-	ODA	24 TO 48 HRS
	KANDHLA	-	ODA	24 TO 48 HRS
	THANABHAWAN	-	ODA	24 TO 48 HRS
	KAIRANA	-	ODA	24 TO 48 HRS



- BUSINESS PROFILE -

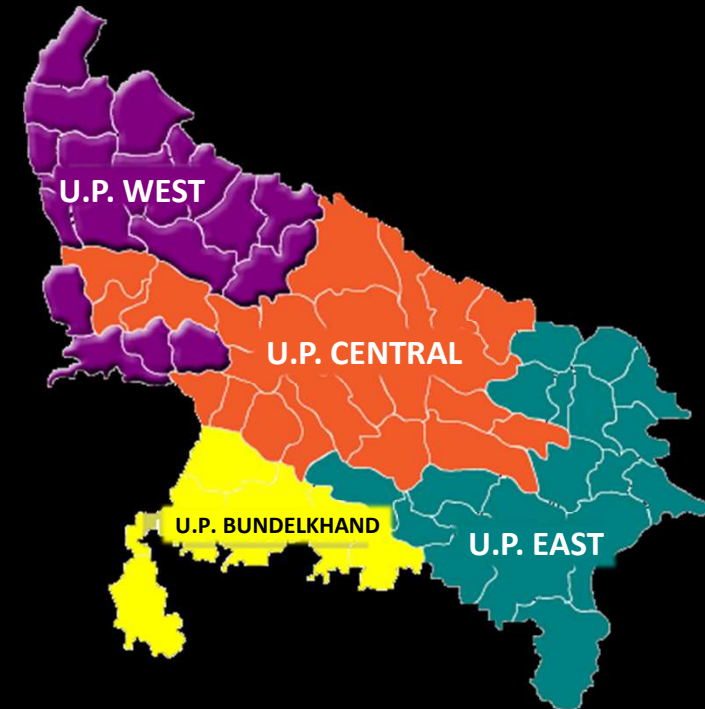


# U.P. WEST REGION

ULS



DELIVERY ZONE	TOWN	NORMAL	ODA	TAT
MUZAFAR NAGAR	MUZAFARNAGAR	NORMAL		24 HRS
	MANSOORPUR	-	ODA	24 TO 48 HRS
	CHARTHAWAL	-	ODA	24 TO 48 HRS
	MORNA	-	ODA	24 TO 48 HRS
	JANSATH	-	ODA	24 TO 48 HRS
	NIRANA	-	ODA	24 TO 48 HRS
	PURKAZI	-	ODA	24 TO 48 HRS
	SAMBHALHERA	-	ODA	24 TO 48 HRS
	RAMRAJ	-	ODA	24 TO 48 HRS
SAHARANPUR	SAHARANPUR	NORMAL	-	24 HRS
	NANAUTA	-	ODA	24 TO 48 HRS
	BEHAT	-	ODA	24 TO 48 HRS
	DEOBAND	-	ODA	24 HRS
	SARSAWA	-	ODA	24 TO 48 HRS
	BARGAON	-	ODA	24 TO 48 HRS
	AMBEHTA	-	ODA	24 TO 48 HRS
	GAGALHEDI	NORMAL	-	24 HRS
	GANGOH	-	ODA	24 TO 48 HRS



- BUSINESS PROFILE -

# ROBOTIC DELIVERY PROCESS

ULS



- BUSINESS PROFILE -

# C.O.D. MANAGEMENT

ULS



CUSTOMERS



Payments Collection by  
DEBIT CARD & CREDIT CARD



Branch Office Transfer  
Amount to Company



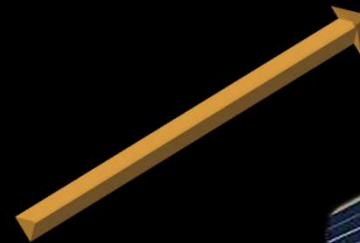
Our Company deposit  
CASH Next day to Client



Cash Collection  
by Executive



Cash deposit to  
Branch Office



- BUSINESS PROFILE -

# U.S.



# COMPANY TURNOVER & STRENGTH

ULS



PARTICULAR

FINANCIALS

2015-16

2016-17

2017-18

TURNOVER

6.2 Cr

8.8 Cr

11.4 Cr

TYPE  
OF  
PLACE

ULS  
OWNED  
OFFICE

KIOSKS

BACKENED  
EMPLOYEE

FIELD  
EMPLOYEE

URBAN

36

6

34

158

RURAL

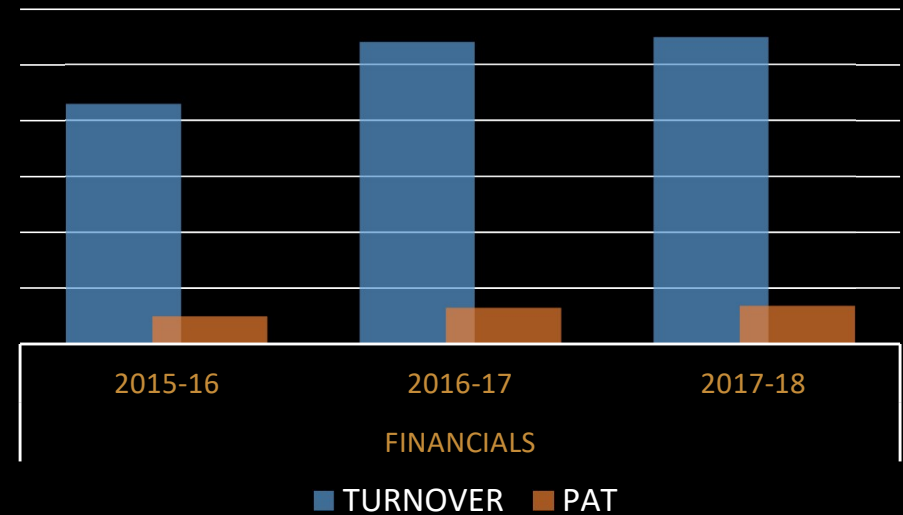
10

52

0

87

## TURNOVER REPORT



- BUSINESS PROFILE -

# UNIVERSAL EXPRESS

LOGISTICS & CARGO SERVICES

Registered Office 26/12 East Rest Camp, Tyagi Road,  
Dehradun - 248001

ULS



## U.P. WEST ZONE

### GAZIABAD

OPERATIONS OFFICE

3A LOHA MANDI, GATE NO. 1, BULANDSHAHR ROAD  
INDUSTRIAL AREA, NEAR VANSHIKA STEEL, GHAZIABAD

## UTTARAKHAND ZONE

### DEHRADUN

BACK OFFICE: 26/12 TYAGI ROAD, DEHRADUN  
OPERATIONS: W-9 TRANSPORT NAGAR,  
DEHRADUN

### MEERUT

OPERATIONS OFFICE

B-26, MAJOR  
DHYANCHAND NAGAR  
DELHI ROAD, MEERUT

### AGRA

OPERATIONS OFFICE

SHASTRI NAGAR, GALI NO. 1  
HOUSE NO. 6/3, G 37/5  
TRANSPORT NAGAR, AGRA

### HALDWANI

OPERATIONS: SWAMI VIHAR, NEAR SUZUKI  
SHOWROOM, BAREILLY ROAD, HALDWANI

- BUSINESS PROFILE -



ULS



100 % ACTIVE FEEDBACKS and GOOD RESPONSE is the back bone for any SERVICE INDUSTRY and to maintain HIGHEST QUALITY of THESE we have established A SEPARATE CENTRALIZED CUSTOMER SERVICE CELL which is FUNCTIONING at our REGISTERED OFFICE (in-house).

for any type of ENQUIRY, INFORMATION, FEEDBACK, PROOF OF DELIVERY or any kind of RESOLUTIONS from this department kindly Contact Us as per the following CONTACT MATRIXES...



# CONTACT MATRIX

## UTTARKHAND ZONE

ULS



**(For CSD Query Only)**

universalexp.csdmis@gmail.com  
7055708802

**(For Reverse / MIS Queries)**

universalexp.csdmis@gmail.com  
9639500020

**For OPERATIONS related Query**

universaltptnagar@gmail.com  
7055708801

**For Monthly Freight & Billing**

universalexp.ddn@gmail.com  
9639500019

**For any Query Related to ABOVE Departments**  
[universal.amanaggarwal@gmail.com](mailto:universal.amanaggarwal@gmail.com) / 7055708808

**MR. RAJESH AGGARWAL**

For any Problem/Escalated Issue or Query  
Related to ABOVE Departments

universal.rajeshaggarwal@gmail.com  
9219616161

- BUSINESS PROFILE -

# STATUARY DETAILS

ULS



Details of :  
**UNIVERSAL EXPRESS  
LOGISTICS & CARGO SERVICES**

GST No. ( U.P. WEST )  
**09AEKPA6139C1ZR**

GST No. ( UTTARAKHAND )  
**05AEKPA6139C1ZZ**

PAN NUMBER  
**AEKPA6139C**

Details of :  
**UNIVERSAL LOGISTICS**  
*a Sister Concern of*  
**UNIVERSAL EXPRESS LOGISTICS & CARGO SERVICES**

GST No. ( U.P. WEST )  
**09AGHPA3074D1ZS**

GST No. ( UTTARAKHAND )  
**05AGHPA3074D1ZO**

PAN NUMBER  
**AGHPA3074D**

Website : [www.universalexpress.co.in](http://www.universalexpress.co.in)

- BUSINESS PROFILE -

# WHY CHOOSE US ??

ULS



- ✓ COST EFFECTIVENESS
- ✓ TIMELY DELIVERY
- ✓ RELIABILITY
- ✓ REACH IN MOST INTERIOR LOCATIONS
- ✓ GPS TRACKING / E-TRACKING
- ✓ WE ARE THE BEST





THANK YOU FOR WATCHING

Contact us:

7055708808 / [universal.amanaggarwal@gmail.com](mailto:universal.amanaggarwal@gmail.com)

9219616161 / [universal.rajeshaggarwal@gmail.com](mailto:universal.rajeshaggarwal@gmail.com)